Do you sell to consumers?

If you only sell to business buyers, then many consumer laws will not apply. However, you still need to consider your contractual and commercial obligations.

Do you do any of the following: buy or make goods in order to sell them at a profit; regularly let property to make money; publish content on social media for which you receive money?

**No**

**No**

Are you VAT registered?

Are your sales limited to occasional unwanted items of yours, or for friends or family?

Are you a registered limited company or a formal partnership?

**No**

**No**

**No**

**Yes**

**Yes**

**No**

Do you do any of the following: employ people; have a business name; advertise in business listings; have business premises; have your own e-commerce sales website?

**Yes**

You are likely to be in business and must comply with a range of trading laws. This website has guidance that can help you.

**Yes**

Is your selling your main source of income / a significant second income?

**Yes**

**Yes**

You may not be in business so many laws will not apply, but you should consider the rules for consumer-to-consumer sales.

**Yes**